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Subject: Recommendation Letter for Milan Veljkovicj

To Whom It May Concern,

I am pleased to write this letter of recommendation for Milan Veljkovicj, who worked with us at Swans as an Implementation Consultant.

During his time at the company, Milan quickly distinguished himself through a rare blend of technical aptitude, consultative presence, and business insight. From the outset, he took ownership of high-impact client systems, leading meetings with law firm owners, building AI-powered automation workflows, and deploying cutting-edge legal tech solutions with impressive confidence and clarity.

What stood out most was Milan's ability to translate complex technologies, ranging from CRMs to automation platforms like Make and n8n into tangible business value. He built data pipelines and analytics dashboards that directly improved our clients' decision-making and operational efficiency. These were not just backend tasks, they involved client-facing work, real-time problem-solving, and trust-based consulting relationships.

Milan also excelled as a team player. He collaborated closely with fellow consultants and cross-functional teammates, contributing thoughtful input during system design reviews and readily offering support whenever others needed it. His willingness to share knowledge and learn from his peers made him an asset to the team and strengthened the overall quality of our deliverables.

Beyond technical skills, Milan demonstrated a builder's mindset: eager to iterate, refine, and perfect solutions. Whether automating client intake processes or integrating multiple tools across a firm's tech stack, he approached each challenge with curiosity, rigor, and a genuine desire to make a difference. His client communication was equally clear, confident, and grounded in business context.

In a short amount of time, Milan accomplished what often takes others years: building real systems for real businesses and becoming a trusted advisor. I am confident that he will continue to thrive in any environment that values initiative, innovation, and technical excellence.

I highly recommend Milan without reservation for any opportunity in technology consulting, automation, or AI implementation.

Should you require any further information, please do not hesitate to contact me.

Sincerely,

Martin Kravchenko
Chief Technology Officer
Swans Group LLC
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